**ALLIANCE INSURANCE P.S.C. Dubai, United Arab Emirates** 

Independent auditor's report and financial statements for the year ended 31 December 2019

## **ALLIANCE INSURANCE P.S.C.**

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# Board of Directors' Report For the Year Ended December 31, 2019

On behalf of the Board of Directors, it is my pleasure to welcome you to the Annual General Meeting to present the Annual Report financial report, Consolidated Financial Statements and the Auditor's Report of the company's business for the fiscal year ended on 31/12/2019.

Despite the global financial challenges and its effect on the regional markets, Alliance has maintained a strong position during the year 2019, highlighted by robust underwriting results, prudent strategic approach, and ongoing organizational developments.

With regards to the insurance industry, the UAE leadership continues in its efforts to further solidify strong regulations to ensure performance improvements of insurance companies.

In the face of an overcrowded industry, fierce competition and low interest rates on investments, Alliance was able to show consistent profitability, as well as maintaining it's (A- Excellent) rating by A.M. Best for thirteen consecutive years.

The conservative approach adopted by Alliance's Board Members, senior management and employees attributed to strong robust strategies implemented with careful analysis of market conditions to ensure the protection of our clients, as well as our shareholders.

The following is the overall performance summary of the company for the year 2018 compared with the year 2019:

	2019 AED	2018 AED
	***************************************	
Cash and cash equivalents/Deposits/Security Deposits	655,342,473	700,737,451
Investment in Bonds	236,550,473	178,652,465
Total Assets	1,370,118,561	1,334,268,897
Shareholder Equity	515,371,527	497,355,279
Gross Insurance Premiums	284,546,690	291,387,544
Paid Claims	69,343,644	60,607,724
Profit for the year	49,249,467	51,269,633

The net profit for the year 2019 after technical reserves and doubtful debts stands at AED 49,249,467/compared to 51,269,633/- in 2018.



In light of the results for the financial year ended December 31, 2019, the Board of Directors presents for your consideration the following recommendations:

- 1. The approval of the Directors' report and the Auditors' report for the year 2019.
- 2. The approval of the financial statements for the year ended December 31, 2019.
- 3. To approve the recommendation of the Board for the distribution of profits for the year 2019 and the retained earnings of the year 2018 amounting AED 54,640,027 as follows:
  - a. AED 4,924,947 to be transferred to the Legal Reserve as 10% of the net profit for the year 2019.
  - b. AED 4,924,947 to be transferred to the Regular Reserve as 10% of the net profit for the year 2019.
  - c. AED 30,000,000 (30% of paid-up capital) as cash dividend to shareholders.
  - d. AED 5,000,000 to be transferred to the General Reserve.
  - e. AED 1,375,983 Director's Remuneration.
  - f. AED 8,414,150 Retained Earnings carried forward to next year.
- 4. To discharge the Chairman, Board of Directors and Auditors from their responsibility for the year ended December 31, 2019.
- 5. To appoint Auditors for the year 2020 and determine their fees.

To the best of our knowledge, the financial information included in the report fairly presents in all material respects the financial condition, results of operation and cash flows of the company as of, and for, the periods presented in the periodic report.

In conclusion, the Board of Directors would like to take this opportunity to extend their sincere appreciation and gratitude to His Highness Sheikh Khalifa Bin Zayed Bin Sultan Al Nahyan, the President of the United Arab Emirates, His Highness Sheikh Mohamed Bin Rashid Al Maktoum, Vice President and Prime Minister of the UAE and Ruler of Dubai, and their Highnesses, the brothers' Sheikhs, members of the Supreme Council of the Union for their continuous support to economic institutions and national companies.

We also take this opportunity to express our appreciation to our reinsurance partners who continue to support us. We also express our sincere appreciation to our clients for their trust in our company, and to the management and staff of Alliance for their dedication, hard work and loyalty.

Chairman of the Board

11/03/2020



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#### INDEPENDENT AUDITOR'S REPORT

The Shareholders of Alliance Insurance P.S.C. Dubai United Arab Emirates

## Report on the audit of the financial statements

#### **Opinion**

We have audited the financial statements of Alliance Insurance P.S.C. (the "Company"), Dubai, United Arab Emirates which comprise the statement of financial position as at 31 December 2019, and the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **Alliance Insurance P.S.C.**, **Dubai**, **United Arab Emirates**, as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the other ethical requirements that are relevant to our audit of Company's financial statements in United Arab Emirates, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALLIANCE INSURANCE P.S.C. (continued)

## Key audit matters (continued)

#### Key audit matter

# Valuation of insurance contract liabilities and reinsurance contract assets

As at 31 December 2019, insurance contract liabilities and reinsurance contract assets amounted to AED 712,341,614 and AED 133,963,373 respectively, as detailed in note 10 to these financial statements.

The valuation of these liabilities requires significant judgements to be applied and estimates to be made. Reinsurance contract assets include amounts that the Company is entitled to receive in accordance with the reinsurance contracts and, more specifically, the share of the reinsurer in the insurance contract liabilities of the Company.

This is particularly the case for those liabilities that are based on the best-estimate of technical reserves that includes the ultimate cost of all claims incurred but not settled at a given date, whether reported or not, together with the related claims handling costs and related technical reserves. A range of models are applied by management, the internal actuary and the independent external actuary to determine these liabilities. Underlying these models are a number of explicit or implicit estimates and judgements relating to the expected settlement amount and settlement patterns of claims. Changes in these assumptions can result in material impacts to the valuation of these liabilities.

Consequently, as a result of all of the above factors, we consider valuation of insurance contract liabilities and reinsurance contract assets as a key audit matter.

## How our audit addressed the key audit matter

Our audit procedures included:

- Assessing the design and implementation of key controls related to the integrity of the data used in the actuarial reserving process;
- Evaluating and testing the claims handling and case reserve setting processes of the Company including allocation of reinsurance portion of claims;
- Evaluating and testing the data used in the actuarial reserving process;
- Testing samples of claims case reserves by comparing the estimated amount of the case reserve to appropriate documentation, such as reports from loss adjusters, confirmations obtained from lawyers, reinsurance contracts etc.;
- Reperforming reconciliations between the claims data recorded in the Company's systems and the data used in the actuarial reserving calculations;
- Evaluating the objectivity, skills, qualifications and competence of independent external actuary;
- We reviewed the engagement letter with the independent external actuary to determine if the scope was sufficient for audit purposes;
- Testing samples of unearned premium with appropriate documentation.

In addition, with the assistance of our internal actuarial specialists, we:

- performed necessary reviews to ascertain whether the results are appropriate for valuation of insurance contract liabilities and reinsurance contract assets;
- reviewed the actuarial report compiled by the independent external actuary of the Company and calculations underlying these provisions, particularly the following areas:
  - Appropriateness of the calculation methods and approach (actuarial best practice)
  - Review of assumptions
  - Consistency between valuation periods
  - General application of financial and mathematical rules.

We assessed the disclosures in the financial statements about insurance contract liabilities and reinsurance contract assets to determine if they were in compliance with IFRSs.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALLIANCE INSURANCE P.S.C. (continued)

## Key audit matters (continued)

#### How our audit addressed the key audit matter Key audit matter Valuation of investment properties Our audit procedures included, but were not limited, to Investment properties represented 15% of total the following: assets as at 31 December 2019. Management appointed independent external valuers to · We obtained an understanding of the process of determine the fair valuation of investment determining the fair value of the investment properties. properties; We assessed the controls over the determination of The valuation of investment properties, as the fair value of investment property to determine if detailed in Note 7, requires significant they had been appropriately designed and judgement to be applied and estimates to be implemented; made by both management and the independent We assessed the competence, skills, qualifications external valuers. Consequently, we considered and objectivity of the independent external valuers; this to be a key audit matter. · We reviewed the scope of the engagement between the external valuer and the Company to determine if this was sufficient for audit purposes; · We verified the accuracy, completeness and relevance of the input data used for deriving fair values: We utilised our internal valuation experts to evaluate the methodology used appropriateness of key assumptions used in the investment property valuations; · We reperformed the mathematical accuracy of the valuations on a sample basis; We agreed the results of the valuations to the amounts recorded in the financial statements; and We assessed the adequacy of disclosures included in financial statements against the requirements of IFRSs.

#### Other matter

The financial statements of the Company for the year ended 31 December 2018 were audited by other auditor, whose audit report dated 5 March 2019 expressed an unmodified opinion.

#### **Other Information**

The Board of Directors and management is responsible for the other information, which comprises the Directors' Report which we obtained prior to the date of this auditor's report and the remaining of the annual report is expected to be made available to us after that date. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALLIANCE INSURANCE P.S.C. (continued)

## Other Information (continued)

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the remaining information of the annual report of the Company, if we conclude that there is a material misstatement therein, we are required to communicate the matter to Those Charged With Governance.

# Responsibilities of the Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and their preparation in compliance with the applicable provisions of the articles of association of the Company, United Arab Emirates (U.A.E.) Federal Law No. (2) of 2015, and U.A.E. Federal Law No. 6 of 2007, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALLIANCE INSURANCE P.S.C. (continued)

# Auditor's Responsibilities for the Audit of the Financial Statements (continued)

- Conclude on the appropriateness of management use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosure are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with Those Charged With Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Those Charged With Governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Those Charged With Governance, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on other Legal and Regulatory Requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) we have obtained all the information we considered necessary for the purposes of our audit;
- the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- iii) the Company has maintained proper books of account;
- iv) the financial information included in the Directors' report is consistent with the books of account of the Company;
- v) as disclosed in Note 8 to the financial statements, the Company has investment in securities as at 31 December 2019;
- vi) Note 22 to the financial statements discloses material related party transactions and balances, and the terms under which they were conducted;

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ALLIANCE INSURANCE P.S.C. (continued)

# Report on other Legal and Regulatory Requirements (continued)

- vii) based on the information that has been made available to us nothing has come to our attention which causes us to believe that the Company has, during the financial year ended 31 December 2019, contravened any of the applicable provisions of the UAE Federal Law No. (2) of 2015, or its Articles of Association, which would materially affect its activities or its financial position as at 31 December 2019; and
- viii) Note 24 to the financial statements discloses the social contributions made during the financial year ended 31 December 2019.

Further, as required by the U.A.E. Federal Law No. 6 of 2007 and the related Financial Regulations for Insurance Companies, we report that we have obtained all the information and explanations we considered necessary for the purpose of our audit.

Deloitte & Touche (M.E.)

Signed by:

Samir Madbak

Registration No. 386

11 March 2020

Sharjah, United Arab Emirates

# Statement of financial position At 31 December 2019

	Notes	2019 AED	2018 AED
ASSETS		5 001 410	5 710 955
Property and equipment	6	5,091,410	5,710,855 201,250,000
Investment properties	7 <b>8.1</b>	205,786,000 236,550,473	178,652,465
Investments at amortised cost	0.1	230,330,473	170,032,403
Investments at fair value through other comprehensive income (FVOCI)	8.2	4,639,817	4,497,053
Loans guaranteed by life insurance policies	9	49,125,889	45,947,427
Reinsurance contract assets	10	133,963,373	127,896,134
Deferred acquisition costs		3,050,501	2,956,880
Premium and insurance balances receivable	11	59,674,956	49,910,745
Other receivables and prepayments	12	16,893,669	16,709,887
Statutory deposits	13	10,000,000	10,000,000 664,474,859
Deposits	14	567,540,653	26,262,592
Cash and cash equivalents	15	77,801,820	20,202,392
Total assets		1,370,118,561	1,334,268,897
EQUITY AND LIABILITIES			
Capital and reserves Share capital	16	100,000,000	100,000,000
•	10	43,414,150	42,390,560
Retained earnings	17.1	85,335,163	80,410,216
Statutory reserve Regular reserve	17.2	75,745,963	70,821,016
General reserve	17.3	217,000,000	210,000,000
Cumulative change in fair value of FVOCI investments		(6,123,749)	(6,266,513)
Total equity		515,371,527	497,355,279
Liabilities	10	5 242 010	4,954,181
Provision for employees' end of service indemnity Accounts payable	18 19	5,242,910 60,353,103	48,502,825
Accounts payable			£2 457 006
		65,596,013	53,457,006
Insurance liabilities			
Insurance liabilities	20	63,661,777	51,121,277
Premium collected in advance		9,991,587	9,074,725
Deferred commission income		3,156,043	2,877,126
		76,809,407	63,073,128
			-

# Statement of financial position (continued) At 31 December 2019

	Notes	2019 AED	2018 AED
Insurance contract liabilities – Technical provisions Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve Unallocated loss adjustment expense reserve Unexpired risk reserve Mathematical reserve	10	73,548,723 76,169,686 11,803,221 505,209 84,467 550,230,308	75,697,127 76,061,643 6,367,102 502,307 664,484 561,090,821
Total insurance contract liabilities		712,341,614	720,383,484
Total liabilities		854,747,034	836,913,618
Total equity and liabilities		1,370,118,561	1,334,268,897

To the best of our knowledge, the financial statements present fairly in all material respects the financial condition, financial performance and cash flows of the Company as of, and for the periods presented therein.

Sheikh Ahmed Bin Saced A Maktoum Chainnan

Saeed Mohammed Alkamda Vice- Chairman

Aimen Saba Azera
Board Member and General Manager

# Statement of profit or loss For the year ended 31 December 2019

	Notes	2019 AED	2018 AED
Gross premium Reinsurance share of gross premiums	27 27	284,546,690 (139,495,157)	291,387,544 (141,967,589)
Net premium		145,051,533	149,419,955
Net change in unearned premium/unexpired risk reserves		2,316,688	(1,157,599)
Net premium earned		147,368,221	148,262,356
Commissions received Commissions paid		11,459,239 (15,331,737)	12,844,824 (13,717,521)
Movement in deferred acquisition costs/ commission income – net		(185,296)	527,186
Gross underwriting income		143,310,427	147,916,845
Gross claims paid	28	(69,343,644)	(60,607,724)
Reinsurance share of insurance claims and loss adjustment expenses	28	42,699,092	37,922,100
Net claims paid		(26,644,552)	(22,685,624)
Movement in claims under settlement reserve, incurred but not reported reserve and unallocated loss adjustment expense reserve Earnings and cancellations of life insurance		931,908	(537,381)
policies  Decrease in mathematical reserves	10.2	(82,528,623) 10,860,513	(84,443,527) 9,611,775
Net claims incurred		(97,380,754)	(98,054,757)
Net underwriting income Income from financial investments Income from investments properties - net Foreign currency exchange gain Other income	21 22 23	45,929,673 41,326,915 18,123,685 328,533 2,013,471	49,862,088 41,640,380 17,456,034 297,408 2,706,017
Total income General and administrative expenses Bonuses and rebates (net of reinsurance) Other operating expenses	24	107,722,277 (29,209,200) (26,383,347) (2,880,263)	111,961,927 (26,381,811) (31,397,078) (2,913,405)
Profit for the year		49,249,467	51,269,633
Basic and diluted earnings per share	25	49.25	51.27

# Statement of comprehensive income For the year ended 31 December 2019

	2019 AED	2018 AED
Profit for the year	49,249,467	51,269,633
Other comprehensive income/(loss)		-
Items that will not be reclassified subsequently to profit or loss		
Net unrealised gain/(loss) from investments at FVOCI	142,764	(4,104,452)
Total other comprehensive income/(loss) for the year	142,764	(4,104,452)
Total comprehensive income for the year	49,392,231	47,165,181

ALLIANCE INSURANCE P.S.C.

Statement of changes in equity For the year ended 31 December 2019

Total AED	481,630,728	47,165,181	i i	(1,440,630)	(30,000,000)	497,355,279	49,392,231	* 3		(000 500 5)	(1,3/3,983)	(30,000,000)	515,371,527
Cumulative change in fair value of FVOCI investments	(2,162,061)	(4,104,452)	a â	ĵĝ :	0	(6,266,513)	142,764	§ <b>1</b>			ž	e e	(6,123,749)
General reserve AED	200,000,000	10,000,000	r (r)	x		210,000,000		7,000,000	<u>)</u>	E.	31	1	217,000,000
Regular reserve AED	65,694,053		5,126,963	9	*	70,821,016		5	4,924,947	*	(4)	а	75,745,963
Statutory reserve AED	75,283,253	ав	= 5,126,963	Ď	19.	80,410,216	( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (	*	*)/	4,924,947	X		85,335,163
Retained earnings AED	42,815,483	51,269,633 (10,000,000)	(5,126,963)	(1,440,630)	(30,000,000)	42,390,560	49,249,467	(7,000,000)	(4,924,947)	(4,924,947)	(1,375,983)	(30,000,000)	43,414,150
Share capital AED	100,000,000	r		9 9	*))	100,000,000	•	<b>E</b>	**	ı.	; <b>a</b>	t	100,000,000
	Balance at 31 December 2017	Total comprehensive income for the year Transfer to general reserve	Transfer to regular reserve Transfer to statutory reserve	Directors' remuneration	Dividends paid (Note 34)	Balance at 31 December 2018	Total comprehensive income for the year	Transfer to general reserve	Transfer to regular reserve	Transfer to statutory reserve	Directors' remuneration	Dividends paid (Note 34)	Balance at 31 December 2019

The accompanying notes form an integral part of these financial statements.

# Statement of cash flows For the year ended 31 December 2019

	2019 AED	2018 AED
Cash flows from operating activities Profit for the year	49,249,467	51,269,633
Adjustments for: Depreciation of property and equipment Change in fair value of investment properties Income from investment properties - net Provision for employees' end of service indemnity Amortisation of fees, premiums and discounts on investments Dividend income Interest income from loans guaranteed by life insurance policies Interest income from investments at amortised cost Interest income from deposits Allowance for expected credit losses	1,049,481 (4,536,000) (13,587,685) 817,990 274,833 (356,907) (3,496,466) (12,249,285) (25,224,257) 1,203,394	1,081,659 (3,241,750) (14,214,284) 409,078 125,338 (428,291) (3,381,565) (12,650,765) (25,179,759) 853,599
Operating cash flows before changes in operating assets and liabilities (Increase)/decrease in insurance, other receivables and prepayments Increase in reinsurance contract assets Increase in insurance contract liabilities Increase/(decrease) in accounts payable, insurance liabilities and premium collected in advance	(6,855,435) (7,534,107) (6,067,239) 2,818,643 23,986,148	(5,357,107) 2,395,616 (780,998) 2,475,978 (6,397,666)
Increase in deferred acquisition cost Increase/(decrease) in deferred commission income Decrease in mathematical reserve	(93,621) 278,917 (10,860,513)	(57,254) (469,932) (9,611,775)
Cash used in operations Employees' end of service indemnity paid	(4,327,207) (529,261)	(17,803,138) (536,471)
Net cash used in operating activities	(4,856,468)	(18,339,609)

# Statement of cash flows For the year ended 31 December 2019 (continued)

	2019 AED	2018 AED
Cash flows from investing activities Deposits encashed/(made) during the year Income received on deposits Income received from investment properties Income received from investments at amortised cost Dividend income received	91,936,638 29,755,909 12,700,043 10,499,726 356,907	(17,390,139) 16,864,500 13,242,687 12,776,562 428,291
Net decrease/(increase) in loans guaranteed by life insurance policies  Purchase of property and equipment Investments at amortised cost (purchased)/encashed - net	318,004 (430,036) (58,741,495)	(1,175,487) (620,735) 33,544,434
Net cash generated from investing activities	86,395,696	57,670,113
Cash flows from financing activities Dividend paid	(30,000,000)	(30,000,000)
Net cash used in financing activities	(30,000,000)	(30,000,000)
Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the year	51,539,228 26,262,592	9,330,504 16,932,088
Cash and cash equivalents at the end of the year (Note 15)	77,801,820	26,262,592
Non cash transaction:		
Directors' remuneration	1,375,983	1,440,630

# Notes to the financial statements For the year ended 31 December 2019

#### 1. Segment information

For management purposes, the Company is organised into two business segments, property and liability insurance (general insurance) and insurance of persons and fund accumulation operations (life assurance). The general insurance segment comprises motor, marine, fire, engineering, medical, and general accident. The life assurance segment includes only long term life and group life. These segments are the basis on which the Company reports its primary segment information. Segment-wise information is disclosed below:

# 1.1 Supplementary statement of financial position for insurance of persons and fund accumulation operations

(8)	2019 AED	2018 AED
ASSETS		
Property and equipment	3,024,440	3,414,016
Investment properties	123,338,174	119,269,000
Investments at amortised cost	171,617,613	123,358,105
Loans guaranteed by life insurance policies	49,125,889	45,947,427
Reinsurance contract asstes	2,670,429	1,422,583
Deferred acquisition costs	76,826	71,125
Premium and insurance balances receivable	129,906	114,662
Other receivables and prepayments	6,644,486	4,060,344
Statutory deposits	2,000,000	2,000,000
Deposits	314,114,081	398,478,360
Cash and cash equivalents	49,333,795	5,864,857
Inter-division balance	132,284,229	142,595,947
Total assets	854,359,868	846,596,426
EQUITY AND LIABILITIES		
Capital and reserves		
Share capital	50,000,000	50,000,000
Retained earnings	20,834,613	15,609,234
Statutory reserve	40,679,006	38,166,241
Regular reserve	35,884,406	33,371,641
General reserve	104,794,961	102,113,261
Total equity	252,192,986	239,260,377
Liabilities		
Provision for employees' end of service indemnity	2,541,683	2,622,067
Accounts payable	10,781,085	9,567,748
	13,322,768	12,189,815
Insurance liabilities		
Insurance liabilities	23,609,499	20,811,069
Premium collected in advance	9,991,587	9,074,725
Deferred commission income	4,239	184
	33,605,325	29,885,978
	1 to	

1. Segment information (continued)

# 1.1 Supplementary statement of financial position for insurance of persons and fund accumulation operations (continued)

	2019 AED	2018 AED
Insurance contract liabilities – Technical provisions Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve Unallocated loss adjustment expense reserve Mathematical reserve	1,008,352 3,211,513 761,922 26,694 550,230,308	787,124 3,267,811 102,559 11,941 561,090,821
Total insurance contract liabilities	555,238,789	565,260,256
Total liabilities	602,166,882	607,336,049
Total equity and liabilities	854,359,868	846,596,426

# 1. Segment information (continued)

# 1.2 Supplementary statement of profit or loss for insurance of persons and fund accumulation operations

	2019 AED	2018 AED
Gross premium Reinsurance share of gross premium	110,399,993 (4,386,198)	108,320,418 (3,650,665)
Net premium	106,013,795	104,669,753
Net change unearned premium/unexpired risk reserve	90,139	11,182
Net premium earned	106,103,934	104,680,935
Commissions received Commissions paid	1,206,966 (9,635,698)	1,075,979 (8,985,868)
Movement in deferred acquisition costs/commission income - net	1,646	(29,091)
Gross underwriting income	97,676,848	96,741,955
Gross claims paid	(6,185,377)	(2,369,274)
Reinsurance share of insurance claims and loss adjustment expenses	3,044,913	888,519
Net claims paid	(3,140,464)	(1,480,755)
Movement in claims under settlement reserve, incurred but not reported reserve and unallocated loss		
adjustment expense reserve	318,661	121,910
Earnings and cancellations of life insurance policies	(82,528,623)	(84,443,527)
Decrease in mathematical reserves	10,860,513	9,611,775
Net claims incurred	(74,489,913)	(76,190,597)
	23,186,935	20,551,358
Net underwriting income	27,536,923	27,311,731
Income from financial investments	12,838,558	12,351,387
Income from investments properties - net	254,901	373,174
Foreign currency exchange gain Other income	174,042	198,415
	63,991,359	60,786,065
Total income	(12,081,110)	(10,561,619)
General and administrative expenses	(26,383,347)	(31,397,078
Bonuses and rebates (net of reinsurance) Other operating expenses	(399,250)	(390,411
Profit for the year	25,127,652	18,436,957

## 1. Segment information (continued)

# 1.3 Supplementary statement of financial position for property and liability insurance

	2019 AED	2018 AED
ASSETS		
Property and equipment	2,066,970	2,296,839
Investment properties	82,447,826	81,981,000
Investments at amortised cost	64,932,860	55,294,360
Investments at FVOCI	4,639,817	4,497,053
Reinsurance contract assets	131,292,944	126,473,551
Deferred acquisition costs	2,973,675	2,885,755
Premium and insurance balances receivable	59,545,050	49,796,083
Other receivables and prepayments	10,249,183	12,649,543
Statutory deposits	8,000,000	8,000,000
Deposits	253,426,572	265,996,499
Cash and cash equivalents	28,468,025	20,397,735
Total assets	648,042,922	630,268,418
EQUITY AND LIABILITIES	-	
Capital and reserves		<b>5</b> 0 000 000
Share capital	50,000,000	50,000,000
Retained earnings	22,579,537	26,781,326
Statutory reserve	44,656,157	42,243,975
Regular reserve	39,861,557	37,449,375
General reserve	112,205,039	107,886,739
Cumulative change in fair value of FVOCI investments	(6,123,749)	(6,266,513)
Total equity	263,178,541	258,094,902
Liabilities		
Provision for employees' end of service indemnity	2,701,227	2,332,114
Accounts payable	49,572,018	38,935,077
Inter-division balance	132,284,229	142,595,947
	184,557,474	183,863,138
Insurance liabilities		-
Insurance liabilities	40,052,278	30,310,208
Deferred commission income	3,151,804	2,876,942
	43,204,082	33,187,150

# 1. Segment information (continued)

# 1.3 Supplementary statement of financial position for property and liability insurance (continued)

2019 AED	2018 AED
72,540,371 72,958,173 11,041,299 478,515 84,467	74,910,003 72,793,832 6,264,543 490,366 664,484
157,102,825	155,123,228
384,864,381	372,173,516
648,042,922	630,268,418
	72,540,371 72,958,173 11,041,299 478,515 84,467  157,102,825  384,864,381

# 1. Segment information (continued)

# 1.4 Supplementary statement of profit or loss for property and liability insurance

	2019 AED	2018 AED
Grass promium	174,146,697	183,067,126
Gross premium Reinsurance share of gross premium	(135,108,959)	(138,316,924)
Net premium	39,037,738	44,750,202
Net change in unearned premium/unexpired risk reserve	2,226,549	(1,168,781)
Net premium earned	41,264,287	43,581,421
Commissions received	10,252,273	11,768,845
Commissions paid	(5,696,039)	(4,731,653)
Movement in deferred acquisition cost commission income - net	(186,942)	556,277
Gross underwriting income	45,633,579	51,174,890
Gross claims paid	(63,158,267)	(58,238,450)
Reinsurance share of insurance claims and loss adjustment expenses	39,654,179	37,033,581
Net claims paid  Movement in claims under settlement reserve, incurred	(23,504,088)	(21,204,869)
but not reported reserve and unallocated loss adjustment expense reserve	613,247	(659,291)
Net claims incurred	(22,890,841)	(21,864,160)
Net underwriting income	22,742,738	29,310,730
Income from financial investments	13,789,992	14,328,649
Income from investments properties - net	5,285,127	5,104,647
Foreign currency exchange gain/(loss)	73,632	(75,766)
Other income	1,839,429	2,507,602
Total income	43,730,918	51,175,862
General and administrative expenses	(17,128,090)	(15,820,192)
Other operating expenses	(2,481,013)	(2,522,994)
Profit for the year	24,121,815	32,832,676

#### 2. General information

Alliance Insurance P.S.C. (the "Company") is a Public Shareholding Company which was originally established in Dubai on 1 July 1975 as a limited liability company under the name of Credit and Commerce Insurance Company. The Company was subsequently incorporated in Dubai on 6 January 1982 as a limited liability company under an Emiri Decree. The Company was converted to a Public Shareholding Company (P.S.C.) in January 1995, in accordance with the UAE Federal Commercial Companies Law No. (8) of 1984 (as amended). The Company's shares are listed on the Dubai Financial Market.

The licensed activities of the Company are issuing short term and long term insurance contracts. The insurance contracts are issued in connection with property, motor, aviation and marine risks (collectively known as general insurance) and individual life (participating and non-participating), group life, personal accident, medical and investment linked products.

The registered address of the Company is Warba Centre, P.O. Box 5501, Dubai, United Arab Emirates.

#### 3. Application of new and revised International Financial Reporting Standards (IFRS)

#### 3.1 New and revised IFRSs applied with no material effect on the financial statements

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2019, have been adopted in these financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

• The Company adopted IFRS 16 'Leases' the standard replaces the existing guidance on leases, including IAS 17 'Leases", IFRIC 4 'Determining whether an Arrangement contains a Lease", SIC 15 "Operating Leases – Incentives" and SIC 27 "Evaluating the Substance of Transactions in the Legal Form of a Lease".

IFRS 16 was issued in January 2016 and is effective for annual periods commencing on or after 1 January 2019. IFRS 16 stipulates that all leases and the associated contractual rights and obligations should generally be recognized in the Company's financial position, unless the term of the lease is less than or equal to 12 month or the lease is for a low value asset. Thus, the classification required under IAS 17 "Leases" into operating or finance leases is eliminated for Lessees. For each lease, the lessee recognizes a liability for the lease obligations incurred in the future. Correspondingly, a right to use the leased asset is capitalized, which is generally equivalent to the present value of the future lease payments plus directly attributable costs and the balance is amortized over the lease term.

Based on an analysis of the Company's leases on the basis of the facts and circumstances that exist at that date, apart from providing more extensive disclosures, the application of IFRS 16 has no impact on the financial position and financial performance of the Company.

- Application of new and revised International Financial Reporting Standards (IFRS) (continued) 3.
- New and revised IFRSs applied with no material effect on the financial statements (continued) 3.1
  - Amendments to IFRS 9 Prepayment Features with Negative Compensation and Modification of financial liabilities.
  - Amendments to IAS 28 Investment in Associates and Joint Ventures: Relating to long-term interests in associates and joint ventures.
  - Annual Improvements to IFRSs 2015-2017 Cycle Amendments to IFRS 3 Business Combinations, IFRS 11 Joint Arrangements, IAS 12 Income Taxes and IAS 23 Borrowing Costs
  - IAS 12 Income taxes
  - IAS 23 Borrowings Costs
  - IFRS 3 Business Combinations
  - IFRS 11 Joint Arrangements
  - Amendments to IAS 19 Employee Benefits Plan Amendment, Curtailment or Settlement
  - IFRIC 23 Uncertainty over Income Tax Treatments

#### New and amended IFRSs in issue but not yet effective and not early adopted 3.2

The Company has not applied the following new and revised IFRSs that have been issued but are not yet effective on or after 1 January 2020.

## New and revised IFRSs

Definition of Material - Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.'

Definition of a Business - Amendments to IFRS 3 Business Combinations

The amendments clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. IASB also clarify that a business can exist without including all of the inputs and processes needed to create outputs. That is, the inputs and processes applied to those inputs must have 'the ability to contribute to the creation of outputs' rather than 'the ability to create outputs'.

Amendments to References to the Conceptual Framework in IFRS Standards

Amendments to References to the Conceptual Framework in IFRS Standards related IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32 to update those pronouncements with regard to references to and quotes from the framework or to indicate where they refer to a different version of the Conceptual Framework.

- Application of new and revised International Financial Reporting Standards (IFRS) (continued) 3.
- New and amended IFRSs in issue but not yet effective and not early adopted (continued) 3.2

## New and revised IFRSs

IFRS 7 Financial Instruments: Disclosures and IFRS 9 — Financial Instruments Amendments regarding prereplacement issues in the context of the IBOR reform.

### IFRS 17 Insurance Contracts

IFRS 17 requires insurance liabilities to be measured at a current fulfilment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 Insurance Contracts as at 1 January 2021, which is effective date. An exposure draft Amendments to IFRS 17 addresses concerns and implementation challenges that were identified after IFRS 17 was published. One of the main changes proposed in the deferral of the date of initial application of IFRS 17 by one year to annual periods beginning on or after 1 January 2022.

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture. Effective date deferred indefinitely. Adoption is still permitted.

Annual Improvements to IFRSs 2018 Cycle Amendments to IFRS 2 Share-based Payment, IFRS 3 Business Combinations, IFRS 6 Exploration for and Evaluation of Mineral Resources, IFRS 14 Regulatory Deferral Accounts, IAS 1 Presentation of Financial Statements, IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, IAS 34 Interim Financial Reporting, IAS 38 Intangible Assets, IFRIC 12 Service Concession Arrangements, IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments, IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine, IFRIC 22 Foreign Currency Transactions and Advance Consideration and SIC -32 Intangible Assets -Web Site Costs. Effective for annual periods beginning on or after 1 January 2020.

Management anticipates that these new standards, interpretations and amendments will be adopted in the Company's financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, except for IFRS 17, mentioned below, may have no material impact on the financial statements of the Company in the period of initial application.

Management anticipates that IFRS 17 will be adopted in the Company's financial statements for the annual period beginning 1 January 2021. The application of IFRS 17 may have significant impact on amounts reported and disclosures made in the Company's financial statements in respect of its insurance contracts. However, it is not practicable to provide a reasonable estimate of the effects of the application of this standard until the Company performs a detailed review.

#### Summary of significant accounting policies 4.

The summary of significant accounting policies applied in the preparation of these financial statements are summarised below. These policies have been consistently applied to each of the years presented.

#### Statement of compliance 4.1

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable provisions of articles of association of Company, United Arab Emirates (U.A.E.) Federal Law No. (2) of 2015 and U.A.E. Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of its Operations.

### 4. Summary of significant accounting policies (continued)

#### 4.2 Basis of preparation

The financial statements have been prepared on the historical cost basis except for revaluation of certain financial instruments and investment properties as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1,2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurements in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and Level 3 inputs are unobservable inputs for the assets or liability.

The Company presents its statement of financial position broadly in order of liquidity, with a distinction based on expectations regarding recovery or settlement within twelve months after the reporting date (current) and more than twelve months after the reporting date (non-current), presented in the notes.

The principal accounting policies are set out below.

#### 4.3 Insurance contracts

#### 4.3.1 Classification

The Company issues contracts that transfer either insurance risk or both insurance and financial risks.

Contracts under which the Company accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder are classified as insurance contracts. Insurance risk is significant if an insured event could cause the Company to pay significant additional benefits due to happening of the insured event compared to its non-happening.

Insurance contracts may also transfer some financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Contracts where insurance risk is not significant are classified as investment contracts. Once a contract is classified as an insurance contract it remains classified as an insurance contract until all rights and obligations are extinguished or expired.

- 4. Summary of significant accounting policies (continued)
- 4.3 Insurance contracts (continued)
- 4.3.2 Recognition and measurement

Insurance contracts are classified into two main categories, depending on the nature of the risk, duration of the risk and whether or not the terms and conditions are fixed.

These contracts are general insurance contracts and life assurance contracts.

#### General insurance contracts

Gross premiums written reflect business incepted during the year, and exclude any fees and other amounts collected with and calculated based on premiums. These are recognised when underwriting process is complete and policies are issued. Premiums are recognized as revenue (earned premiums) proportionately over the period of coverage.

The earned portion of premium is recognised as an income and are shown in the profit or loss before deduction of commission. Premiums are earned from the date of attachment of risk over the indemnity period and unearned premium is calculated using the basis described below:

## Life assurance contracts

In respect of the short term life assurance contracts, premiums are recognised as revenue (earned premiums) proportionately over the period of coverage. The portion of the premium received in respect of in-force contracts that relates to unexpired risks at the end of the reporting period is reported as the unearned premium liability. Premiums are shown before the deduction of the commission.

In respect of long term life assurance contracts, premium are recognised as revenue (earned premiums) when they become payable by the contract holder. Premiums are shown before deduction of commission.

Premiums for group credit life policies are recognised when it is paid by the contract holder.

A liability for contractual benefits that are expected to be incurred in future is recorded when the premiums are recognised. The liability is based on the assumptions as to mortality, persistency, maintenance expenses and investment income that are established at the time the contract is issued. A margin for adverse deviation is included in the assumptions.

Where a life assurance contract has a single premium or limited number of premium payments due over a significantly shorter period than the period during which the benefits are provided, the excess of the premiums payable over the valuation premiums is deferred and recognised as income in line with the decrease of unexpired insurance risk of the contract in-force or for annuities in force, in line with the decrease of the amount of future benefits expected to be paid.

The liabilities are recalculated at the end of each reporting period using the assumptions established at the inception of the contract.

Claims and benefits payable to contract holders are recorded as expenses when they are incurred.

- 4. Summary of significant accounting policies (continued)
- 4.3 Insurance contracts (continued)
- 4.3.2 Recognition and measurement (continued)

#### Unearned premium reserve

The unearned premium considered in the insurance contract liabilities comprise the estimated proportion of the gross premiums written which relates to the periods of insurance subsequent to the statement of financial position date. UPR is calculated using the 1/365 method except for marine cargo and general accident. The UPR for marine cargo is recognised as fixed proportion of the written premiums as required in the financial regulation issued under UAE Federal Law No. 6 of 2007, and UPR for general accident assumes a linear increase in risk with the duration of the project such that the risk faced is 100% at the expiry of the contract, the rate at which the premium is earned is deemed to increase at the same rate at which the risk faced increases over the lifetime of the policy. Unearned premiums for individual life business are considered by the Company's actuary in the calculation for life reserve fund.

#### Claims

Claims incurred comprise the settlement and the internal and external handling costs paid and changes in the provisions for outstanding claims arising from events occurring during the financial period. Where applicable, deductions are made for salvage and their recoveries.

Claims outstanding comprise provisions for the Company's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date whether reported or not, and related internal and external claims handling expense reduced by expected salvage and other recoveries. Claims outstanding are assessed by reviewing individual reported claims. Provisions for claims outstanding are not discounted. Adjustments to claims provisions established in prior periods are reflected in the financial statements of the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly. Provision is also made for any claims incurred but not reported ("IBNR") at the date of statement of financial position based on actuarial estimate obtained from an independent actuary using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions that may include a margin for adverse deviation as required by the new regulations.

#### Unallocated loss adjustment expense reserve

A provision for unallocated loss adjustment expenses (ULAE), which cannot be allocated to specific claims, is made at the reporting date based on actuarial estimates obtained from an independent actuary.

### Unexpired risk reserve/liability adequacy test

Provision is made for unexpired risk arising from general insurance contracts where the expected value of claims and expenses attributable to the unexpired periods of policies in force at the reporting date exceeds the unearned premiums provision and already recorded claim liabilities in relation to such policies. The provision for premium deficiency is calculated by reference to classes of business which are managed together, after taking into account the future investment return on investments held to back the unearned premiums and claims provisions.

- 4. Summary of significant accounting policies (continued)
- 4.3 Insurance contracts (continued)
- 4.3.2 Recognition and measurement (continued)

#### Reinsurance

Contracts entered into by the Company with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Company and that meet the classification requirements for insurance contracts are recognised as reinsurance contracts. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Company under which the contract holder is another insurer, are included in insurance contracts. The benefits to which the Company is entitled under its reinsurance contracts are recognised as reinsurance contract assets.

The Company cedes reinsurance in the normal course of business for the purpose of limiting its net loss potential through the diversification of its risks. Assets, liabilities and income and expense arising from ceded reinsurance contracts are presented separately from the assets, liabilities, income and expense from the related insurance contracts because the reinsurance arrangements do not relieve the Company from its direct obligations to its policyholders.

Amounts due to and from reinsurers are accounted for in a manner consistent with the related insurance policies and in accordance with the relevant reinsurance contracts. Reinsurance premiums are deferred and expensed using the same basis as used to calculate unearned premium reserves for related insurance policies. The deferred portion of ceded reinsurance premiums is included in reinsurance assets.

Reinsurance assets are assessed for impairment on a regular basis. A reinsurance asset is deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Company may not recover all amounts due, and that event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. Impairment losses on reinsurance assets are recognised in statement of profit or loss in the year in which they are incurred.

Profit commission in respect of reinsurance contracts is recognised on an accrual basis. Reinsurance assets or liabilities are derecognized when the contractual obligations/rights are extinguished or expire or when the contract is transferred to another party.

## Deferred acquisition cost

For general insurance contracts, the deferred acquisition cost asset represents the position of acquisition costs which corresponds to the proportion of gross premiums written that is unearned at the reporting date. Commission income related to underwriting activities are recognised on a time proportion basis over the effective period of policy using the same basis as described for unearned premium reserve.

Commissions and other acquisition costs that vary with and are related to securing new contracts and renewing existing contracts are capitalised as an intangible asset (DAC). All other costs are recognised as expenses when incurred.

# Insurance receivables and payables

Amounts due from and to policyholders, agents and reinsurers are financial instruments and are included in insurance receivables and payables, and not in insurance contract liabilities or reinsurance assets.

- 4. Summary of significant accounting policies (continued)
- 4.3 Insurance contracts (continued)
- 4.3.2 Recognition and measurement (continued)

Mathematical reserve

This reserve is determined by the independent actuarial valuation of future policy benefits. Actuarial assumptions include a margin for adverse deviation and generally vary by type of policy, year of issue and policy duration. Mortality and withdrawal rate assumptions are based on experience. Adjustments to the balance of this reserve are affected by charges or credits to income. Certain generated returns are accrued and provided for in this reserve.

Unit linked liabilities

For unit linked policies, liability is equal to the policy account values. The account value is the number of units times the bid price.

Insurance contract liabilities and reinsurance assets

Insurance contract liabilities towards outstanding claims are made for all claims intimated to the Company and still unpaid at the statement of financial position date, in addition for claims incurred but not reported and Life assurance fund. Outstanding claims provisions are based on the estimated ultimate cost of all claims incurred but not settled at the end of the reporting period after reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of claims cannot be known with certainty at the end of the reporting period. The liability is not discounted for the time value of money. No provision for equalisation or catastrophic reserves is recognised. The liability is derecognised when it is expired, discharged or cancelled.

The reinsurers' portion towards the above outstanding claims, claims incurred but not reported and unearned premium is classified as reinsurance contract assets in the financial statements.

Salvage and subrogation reimbursements

Estimates of salvage and subrogation reimbursements are considered as an allowance in the measurement of the insurance liability for claims.

#### 4.4 Revenue (other than insurance revenue)

Revenue (other than insurance revenue) comprises the following:

Fee and commission income

Fee and commissions received or receivable which do not require the Company to render further service are recognised as revenue by the Company on the effective commencement or renewal dates of the related policies.

Dividend income

Dividend income is recognised when the Company's right to receive the payment has been established.

#### 4. Summary of significant accounting policies (continued)

#### 4.4 Revenue (other than insurance revenue) (continued)

#### Interest income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Rental income

Rental income from investment properties which are leased under operating leases are recognised on a straight-line basis over the term of the relevant lease.

#### 4.5 General and administrative expenses

Direct expenses are charged to the respective departmental revenue accounts. Indirect expenses are allocated to departmental revenue accounts on agreed basis. Other administration expenses are charged to profit or loss as unallocated general and administrative expenses.

#### 4.6 Leasing

[Leases under IFRS 16, applicable from 1 January 2019]

The Company as lessee

For these leases, the Company recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed as the leases are for short term (defined as leases with a lease term of 12 months or less).

The Company as lessor

The Company enters into lease agreements as a lessor with respect to some of its investment properties.

Leases for which the Company is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

[Leases under IAS 17, applicable before 1 January 2019]

Leases of assets under which the lessor effectively retains all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases for office premises equipments are recognised in statement of profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

# 4. Summary of significant accounting policies (continued)

## 4.7 Foreign currencies

The financial statements of the Company are presented in the currency of the primary economic environment in which the Company operates (its functional currency). For the purpose of the financial statements, the results and financial position of the Company are expressed in Arab Emirates Dirhams ("AED"), which is the functional currency of the Company and the presentation currency for the financial statements.

In preparing the financial statements of the Company, transactions in currencies other than the Company's functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognized in profit or loss in the year in which they arise.

# 4.8 Employee benefits

Defined contribution plan

UAE national employees of the Company are members of the Government-managed retirement pension and social security benefit scheme pursuant to UAE Labour Law No. 7 of 1999. The Company is required to contribute 12.5% of the "contribution calculation salary" of payroll costs to the retirement benefit scheme to fund the benefits. The employees and the Government contribute 5% and 2.5% of the "contribution calculation salary" respectively, to the scheme. The only obligation of the Company with respect to the retirement pension and social security scheme is to make the specified contributions. The contributions are charged to income statement.

Annual leave and leave passage

An accrual is made for the estimated liability for employees' entitlement to annual leave and leave passage as a result of services rendered by eligible employees up to the end of the year.

Provision for employees' end of service indemnity

Provision is made for the full amount of end of service benefits due to non-UAE national employees in accordance with the U.A.E Labour Law and is based on current remuneration and their period of service at the end of the reporting period.

### 4.9 Property and equipment

Land is not depreciated and is stated at cost.

Capital work in progress is stated at cost, less any identified impairment loss. Depreciation of these assets, on the same basis as other property and equipment, commences when the assets are ready for their intended use.

Other property and equipment are stated at cost less accumulated depreciation and any identified impairment losses.

## 4. Summary of significant accounting policies (continued)

### 4.9 Property and equipment (continued)

Depreciation is charged so as to write off the cost of assets, other than capital work in progress and land, over their estimated useful lives, using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement.

The useful lives considered in the calculation of depreciation for the assets are 4 years except for building which has a useful life of 10 years.

#### 4.10 Investment properties

Investment properties are properties are held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, used in providing services or for administrative purposes. Investment properties are measured at cost on initial recognition and subsequently at fair value with any change therein recognized in the statement of profit or loss.

The Company determines fair value on the basis of valuations provided by two independent valuers who hold a recognised and relevant professional qualification and have recent experience in the location and category of the investment properties being valued.

Cost includes expenditure that is directly attributable to the acquisition of the investment properties. The cost of self-constructed investment properties include the cost of materials and direct labour, any other costs directly attributable to bringing the investment properties to a working condition for their intended use and capitalised borrowing costs.

Investment properties is derecognised when either they have been disposed of or when the investment properties is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment properties are recognised in the profit or loss in the period of retirement or disposal.

#### 4.11 Impairment of tangible assets

At the end of each reporting period, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

### 4. Summary of significant accounting policies (continued)

#### 4.11 Impairment of tangible assets (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 4.12 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### 4.13 Financial instruments

The Company initially recognises insurance receivables and insurance payables on the date at which they are originated. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Company becomes party to the contractual provision of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue.

# 4. Summary of significant accounting policies (continued)

#### 4.13 Financial instruments (continued)

Financial assets measured at amortised cost

At inception a financial asset is classified as measured at amortised cost or fair value.

A financial asset qualifies for amortised cost measurement only if it meets both of the following two conditions:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cashflows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principle and interest on the principle amount outstanding.

If a financial asset does not meet both of these conditions, then it is measured at fair value.

The Company makes an assessment of a business model at portfolio level as this reflect the best way the business is managed and information is provided to the management.

In making an assessment of whether an asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows, the Company considers:

- management's stated policies and objectives for the portfolio and the operation of those policies in practice;
- how management evaluates the performance of the portfolio;
- whether management's strategy focus on earning contractual interest revenue;
- the degree of frequency of any expected asset sales;
- the reason of any asset sales; and
- whether assets that are sold are held for an extended period of time relative to their contractual maturity or are sold shortly after acquisition or an extended time before maturity.

Insurance and other receivables are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these are measured at amortised cost using the effective interest method.

# **Equity instruments at FVOCI**

Investments in equity instruments at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments in equity instruments/funds, but reclassified to retained earnings.

Dividends on these investments in equity instruments are recognised in profit or loss when the Company's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

# 4. Summary of significant accounting policies (continued)

## 4.13 Financial instruments (continued)

### Debt instruments at amortised cost

At initial recognition of a financial asset, the Company determines whether newly recognised financial assets are part of an existing business model or whether they reflect the commencement of a new business model. The Company reassess its business models each reporting period to determine whether the business models have changed since the preceding period. For the current and prior reporting period, the Company has not identified a change in its business models.

Debt instruments that are held within a business model whose objective is to collect contractual cash flows and that have contractual cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPL) are subsequently measured at amortised cost.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

Debt instruments that are subsequently measured at amortised cost are subject to impairment.

# Financial assets measured at fair value through profit or loss

Financial assets at FVTPL are:

- (i) assets with contractual cash flows that are not SPPI; or/and
- (ii) assets that are held in a business model other than held to collect contractual cash flows or held to collect and sell; or
- (iii) assets designated at FVTPL using the fair value option.

These assets are measured at fair value, with any gains/losses arising on remeasurement recognised in profit or loss.

### Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, balances with the banks and deposits with original maturities of three months or less from the acquisition date that are subject to insignificant risk of changes in their fair value, and are used by the Company in the management of short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

### **Equity** instruments

Ordinary shares of the Company are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

- Summary of significant accounting policies (continued) 4.
- Financial instruments (continued) 4.13

### Financial liabilities

Insurance liabilities, account payable and premium collected in advance are classified as 'other financial liabilities' and are initially measured at fair value, net of transaction costs. Other financial liabilities (except for deferred commission income) are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis except for short term payable when the recognition of interest would be immaterial.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

### **Impairment**

The Company recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost, deposits and bank balances, premium and insurance balance receivables, and on loans guaranteed by life insurance policies. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Company always recognises lifetime ECL (expected credit losses) for insurance receivables and reinsurance receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

The Company measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- Debt investment securities that are determined to have low credit risk at the reporting date; and
- Other financial instruments on which credit risk has not increased significantly since their initial recognition.

The Company considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECLs are ECLs that result from all possible default events over the expected life of a financial instrument.

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of default (PD);
- Loss given default (LGD);
- Exposure at default (EAD).

### 4. Summary of significant accounting policies (continued)

### 4.13 Financial instruments (continued)

### Impairment (continued)

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information.

The Company has adopted simplified approach in case of insurance and other receivables. In case of financial assets for which simplified approach is adopted lifetime expected credit loss is recognised.

Details of these statistical parameters/inputs are as follows:

PD - The probability of default is an estimate of the likelihood of default over a given time horizon.

LGD - The loss given default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral. It is usually expressed as a percentage of the EAD.

EAD - The exposure at default is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date.

### Forward-looking information

The measurement of expected credit losses considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires significant judgement.

### Macroeconomic factors

In its models, the company relies on a broad range of forward looking information as economic inputs, such as: GDP, GDP annual growth rate, unemployment rates, inflation rates, interest rates, etc. Various macroeconomic variables considered are Brent, CPI, Stock, Inflation and Loans to private sector.

The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets.

### 4. Summary of significant accounting policies (continued)

### 4.14 De-recognition of financial instruments

The Company derecognises a financial asset when the contractual right to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risk and rewards of the ownership are transferred or in which the Company neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control on the financial asset. Any interest in transferred financial assets that qualify for derecognition that is carried or retained by the Company is recognised as separate asset or liability in the statement of financial position. On derecognition of financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss.

The Company enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the financial assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

In transactions in which the Company neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Company retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the services.

The Company derecognises a financial liability when its contractual obligation are discharged or cancelled or expire.

### 4.15 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividend is approved by the Company's shareholders.

### 5. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in Note 4 to these financial statements, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

### 5. Critical accounting judgements and key sources of estimation uncertainty (continued)

### 5.1 Critical accounting judgements

The following are the critical judgements, apart from those involving estimations (see 5.2 below), that management has made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

### 5.1.1 Classification of investments

Management decides on acquisition of an investment whether it should be classified as FVOCI, FVTPL or FV at amortised cost.

Equity instruments are classified as FVOCI securities when they are considered by management to be strategic equity investments that are not held to benefit from changes in their fair value and are not held for trading.

Management is satisfied that the Company's investments in securities are appropriately classified.

### 5.1.2 Classification of properties

In the process of classifying properties, management has made various judgments. Judgments are needed to determine whether a property qualifies as an investment property, property and equipment, property under development and/or property held for sale. Management develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment, property under development and property held for sale. In making its judgment, management has considered the detailed criteria and related guidance set out in IAS 2 – Inventories, IAS 16 – Property, Plant and Equipment, and IAS 40 – Investment Property, with regards to the intended use of the property.

### 5.1.3 Business model assessment

Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgement reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated. The Company monitors financial assets measured at amortised cost or fair value through other comprehensive income that are derecognised prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held. Monitoring is part of the Company's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there has been a change in business model and so a prospective change to the classification of those assets. No such changes were required during the years presented.

- 5. Critical accounting judgements and key sources of estimation uncertainty (continued)
- 5.1 Critical accounting judgements (continued)

### 5.1.4 Insurance contract classification

Contracts are classified as insurance contracts where they transfer significant insurance risk from the holder of the contract to the Company.

There are a number of contracts sold where the Company exercises judgement about the level of insurance risk transferred. The level of insurance risk is assessed by considering whether there are any scenarios with commercial substance in which the Company is required to pay significant additional benefits. These benefits are those which exceed the amounts payable if no insured event were to occur. These additional amounts include claims liability and assessment costs, but exclude the loss of the ability to charge the holder of the contract for future services.

### 5.2 Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### 5.2.1 Individual life insurance

The assumptions used in the actuarial valuations for life fund are consistently applied and these assumptions are based on mortality and withdrawal rate assumptions.

## 5.2.2 Provision for outstanding claims, incurred or not

The estimation of ultimate liability arising from the claims made under insurance contracts is the Company's most critical accounting estimate. There are sources of uncertainty that need to be considered in the estimate of the liability that the Company will eventually pay for such claims. Estimates have to be made at the end of the reporting period for both the expected ultimate cost of claims reported and for the expected ultimate cost of claims incurred but not reported ("IBNR"). Liabilities for unpaid reported claims are estimated using the input of assessments for individual cases reported to the Company and management estimates based on past claims settlement trends for the claims incurred but not reported. At the end of each reporting period, prior year claims estimates are reassessed for adequacy and changes are made to the provision.

### 5.2.3 Calculation of loss allowance

When measuring ECL the Company uses reasonable and supportable forward looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other. Loss given default is an estimate of the loss arising on default.

Probability of default constitutes a key input in measuring ECL. Probability of default is an estimate of the likelihood of default over a given time horizon, the calculation of which includes historical data, assumptions and expectations of future conditions.

- 5. Critical accounting judgements and key sources of estimation uncertainty (continued)
- 5.2 Key sources of estimation uncertainty (continued)

### 5.2.4 Liability adequacy test

At each statement of financial position date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Company makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the profit or loss.

### 5.2.5 Valuation of investment properties

The fair value of investment properties were determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the properties being valued. The independent valuers provide the fair value of the Company's investment properties portfolio annually.

### 5.2.6 Depreciation of property and equipment

The cost of property and equipment is depreciated over the estimated useful life, which is based on expected usage of the asset, expected physical wear and tear, the repair and maintenance program and technological obsolescence arising from changes and the residual value. Management has not considered any residual value as it is deemed immaterial.

### 6. Property and equipment

	Land AED	Building AED	Furniture and fixtures AED	Office equipment AED	Motor vehicles AED	Capital work-in progress AED	Total AED
Cost At 31 December 2017	2,470,555	1,691,577	4,309,454	3,881,000	800,238		13,152,824
Additions during the year Disposals	-	•	255,367	245,368	(166,000)	120,000	620,735 (166,000)
At 31 December 2018 Additions during the year	2,470,555	1,691,577	4,564,821 33,405	4,126,368 336,631	634,238	120,000 60,000	13,607,559 430,036
At 31 December 2019	2,470,555	1,691,577	4,598,226	4,462,999	634,238	180,000	14,037,595
	2,470,555					·	0
Accumulated depreciation At 31 December 2017	<del></del>	341,076 170,538	4,065,607 126,408	2,188,469 644,988	385,893 139,725	-	6,981,045 1,081,659
Charge for the year Disposals		170,538	120,400		(166,000)	<u> </u>	(166,000)
At 31 December 2018 Charge for the year	3.0 3.0	511,614 169,158	4,192,015 171,150	2,833,457 570,801	359,618 138,372		7,896,704 1,049,481
At 31 December 2019		680,772	4,363,165	3,404,258	497,990		8,946,185
Carrying amount At 31 December 2019	2,470,555	1,010,805	235,061	1,058,741	136,248	180,000	5,091,410
At 31 December 2018	2,470,555	1,179,963	372,806	1,292,911	274,620	120,000	5,710,855
71. 51 December 2010	2,470,555						

At 31 December 2019, the cost of fully depreciated property and equipment that was still in use amounted to AED 4,019,817 (2018: AED 3,483,170).

Property and equipment are located in U.A.E.

### 7. Investment properties

	2019 AED	2018 AED
Balance, at the beginning of the year Change in fair value	201,250,000 4,536,000	198,008,250 3,241,750
Balance, at the end of the year	205,786,000	201,250,000

### 7. **Investment properties** (continued)

Investment properties comprises two commercial buildings in Dubai, United Arab Emirates.

The fair value of the Company's investment properties as at 31 December 2019 has been arrived at on the basis of valuations carried on the reporting date by independent valuers who are not related to the Company and have appropriate qualifications and recent market experience in the valuation of properties in the United Arab Emirates.

The fair value was determined based on the net income capitalisation method, where the market rentals of all lettable units of the properties are assessed by reference to the rental achieved in the lettable units. The capitalisation rate adopted is determined by reference to the yield rates observed by the valuers for similar properties in the locality and adjusted based on the valuers' knowledge of the factors specific to the respective property. In estimating the fair value of the properties, the highest and best use of the properties is their current use.

The Company's investment properties are classified as Level 3 in the fair value hierarchy as at 31 December 2019 (2018: Level 3).

The rental income and operating expenses relating to these properties are as follows:

a de la companya de	2019 AED	2018 AED
Rental income (Note 22) Maintenance expenses	18,154,964 (4,567,279)	18,386,297 (4,172,013)
Net rental income	13,587,685	14,214,284
	*	-
8. Financial investments		
8.1 Investments at amortised cost		
	2019 AED	2018 AED
Quoted bonds Unquoted bonds Allowance for expected credit loss	237,119,127 - (568,654)	148,630,471 30,021,994
	236,550,473	178,652,465

The bonds carry interest at the rates of 4.75% to 7.50% (2018: 4.75% to 7.50%) per annum and interest is payable semi-annually/annually. The Company holds these investments with the objective of receiving the contractual cash flows over the instruments life. The fair value of quoted bonds as at 31 December 2019 amounted to AED 246,630,695. During the year, allowance for expected credit loss of AED 568,654 (2018: Nil) was made.

# 8. Financial investments (continued)

### 8.2 Investments carried at FVOCI

	2019 AED	2018 AED
Quoted equity securities in UAE	4,639,817	4,497,053

### 8.3 Movements in financial investments

The movements in investments at FVOCI and investments at amortised cost are as follows:

	FVOCI AED	At amortised cost AED	Total AED
At 31 December 2017 Purchases Matured Amortised Changes in fair value	8,601,505 - - (4,104,452)	212,322,237 3,155,566 (36,700,000) (125,338)	220,923,742 3,155,566 (36,700,000) (125,338) (4,104,452)
At 31 December 2018 Purchases Matured Amortised Changes in fair value Provision for expected credit loss	4,497,053	178,652,465 159,866,960 (101,125,465) (274,833)	183,149,518 159,866,960 (101,125,465) (274,833) 142,764 (568,654)
At 31 December 2019	4,639,817	236,550,473	241,190,290

# 9. Loans guaranteed by life insurance policies

2019	2018
AED	AED
45,947,427	41,390,375
30,386,082	35,871,596
(24,417,686)	(28,718,430)
(2,789,934)	(2,596,114)
49,125,889	45,947,427
	AED  45,947,427 30,386,082 (24,417,686) (2,789,934)

The interest on loans guaranteed by life insurance policies is 8% (2018: 8%).

# ALLIANCE INSURANCE P.S.C.

Notes to the financial statements For the year ended 31 December 2019 (continued)

	Total AED	469,383 2,162,969 102,559 11,941 561,090,821	563,837,673	20,843,529 4,699,633 2,607,654 490,366 8,495	28,649,677	21,312,912 6,862,602 2,710,213 502,307 8,495 561,090,821	
2018	Reinsurance contract assets AED	(317,741)	(1,422,583)	(54,066,474) (68,094,199) (3,656,889)	(126,473,551)	(54,384,215) (69,199,041) (3,656,889) (655,989) (655,989)	
	Insurance contract liabilities AED	787,124 3,267,811 102,559 11,941 561,090,821	565,260,256	74,910,003 72,793,832 6,264,543 490,366 664,484	155,123,228	75,697,127 76,061,643 6,367,102 502,307 664,484 561,090,821 720,383,484	
	Total AED	379,244 1,719,209 212,905 26,694 550,230,308	552,568,360	18,619,727 3,697,226 3,008,665 478,515 5,748	25,809,881	18,998,971 5,416,435 3,221,570 505,209 5,748 550,230,308	
2019	Reinsurance contract assets AED	(629,108) (1,492,304) (549,017)	(2,670,429)	(53,920,644) (69,260,947) (8,032,634)	(131,292,944)	(54,549,752) (70,753,251) (8,581,651) (78,719)	
	Insurance contract liabilities AED	1,008,352 3,211,513 761,922 26,694 550,230,308	555,238,789	72,540,371 72,958,173 11,041,299 478,515 84,467	157,102,825	73,548,723 76,169,686 11,803,221 505,209 84,467 550,230,308	
10. Technical provisions		Insurance of persons and fund accumulation operations Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve Unallocated loss adjustment expense reserve Mathematical reserve (note 10.2)		Property and liability insurance Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve Unallocated loss adjustment expense reserve Unexpired risk reserve		Total Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve Unallocated loss adjustment expense reserve Unexpired risk reserve Mathematical reserve (note 10.2)	

# ALLIANCE INSURANCE P.S.C.

Notes to the financial statements For the year ended 31 December 2019 (continued)

# 10. Technical provisions (continued)

# 10.1 Summary of actuary's report on technical provisions

2018	As per financial As per actuary statements AED AED	75,697,127 75,697,127 76,061,643 76,061,643 6,367,102 6,367,102	502,307 502,307 664,484 664,484 561,090,821 561,090,821	720,383,484 720,383,484	21,312,912 21,312,912 6,862,602 6,862,602		561,0	592,487,350 592,487,350
2019	As per financial statements As AED	73,548,723 76,169,686 11,803,221	505,209 84,467 550,230,308	712,341,614	18,998,971 5,416,435	3,221,570 505,209 5,748	550,230,308	578,378,241
	As per actuary AED	73,548,723 76,169,686 11,803,221	505,209 84,467 550,230,308	712,341,614	18,998,971 5,416,435	3,221,570 505,209 5,748	550,230,308	578,378,241
		Gross reserves Unearned premium reserve Claims under settlement reserve Incurred but not reported reserve	Unallocated loss adjustment expense reserve Unexpired risk reserve Mathematical reserve		Net reserves Unearned premium reserve Claims under settlement reserve	Incurred but not reported reserve Unallocated loss adjustment expense reserve Unexnited risk reserve	Mathematical reserve	

This note provides a summary of actuarial technical provisions calculated and certified by external actuary.

### 10. Technical provisions (continued)

### 10.2 Mathematical reserve

	2019 AED	2018 AED
At January	561,090,821	570,702,596
Excess of income over expenditure for the year in the long term business Surplus available	14,060,068 (24,920,581)	8,734,335 (18,346,110)
	550,230,308	561,090,821
Movement in life assurance fund	(10,860,513)	(9,611,775)

Mathematical reserve represents amounts set aside to meet the aggregate amount of the liabilities of the Company in relation to its long term life business as at 31 December 2019.

Actuary determined the liability arising out of the actuarial valuation of individual life (life assurance fund) to be as follows:

*	2019 AED	2018 AED
Net liabilities under insurance policies Provision for terminal bonus to policyholders	416,971,373 133,258,935	420,605,002 140,485,819
	550,230,308	561,090,821
11. Premium and insurance balances receivable	2019 AED	2018 AED
Due from policyholders Due from insurance or reinsurance companies Due from brokers or agents Less: Allowance for expected credit losses	50,681,891 2,594,759 8,714,803 (2,316,497) 59,674,956	40,687,403 3,664,005 7,789,550 (2,230,213) 

### 11. Premium and insurance balances receivable (continued)

		2019 AED	2018 AED
Inside UAE: Due from policy holders Due from insurance or reinsurance companies Due from brokers or agents Less: Allowance for expected credit losses		50,681,891 1,446,738 8,714,803 (2,316,497) 58,526,935	40,687,403 1,773,580 7,789,550 (2,230,213) 48,020,320
Outside UAE: Due from insurance or reinsurance companies		1,148,021	1,890,425
Ageing of receivables is as follows:			
	Due from policyholders AED	Due from insurance or reinsurance companies AED	Due from brokers or agents AED
Inside UAE: Less than 30 days 31 – 90 days 91 – 180 days 181 – 270 days 271 – 360 days More than 360 days	6,839,855 15,111,137 13,167,691 6,830,513 1,557,729 7,174,966	60,663 32,174 63,746 218,756 264,938 806,461	2,650,566 4,409,407 1,082,226 211,868 180,091 180,645
At 31 December 2019	50,681,891	1,440,738	8,714,803
Outside UAE: Less than 30 days 31 – 90 days 91 – 180 days 181 – 270 days 271 – 360 days More than 360 days	-	513,004 372,697 199,552 10,614 21,690 30,464	
At 31 December 2019	-	1,148,021	-

# 11. Premium and insurance balances receivable (continued)

	Due from policyholders AED	Due from insurance or reinsurance companies AED	Due from brokers or agents AED
Inside UAE: Less than 30 days 31 – 90 days 91 – 180 days 181 – 270 days 271 – 360 days More than 360 days	3,853,844 12,457,457 13,159,318 3,247,897 942,657 7,026,230	322,738 382,451 442,489 210,228 78,559 337,115	4,801,998 1,308,568 483,792 419,148 206,841 569,203
At 31 December 2018	40,687,403	1,773,580	7,789,550
Outside UAE: Less than 30 days 31 – 90 days 91 – 180 days 181 – 270 days 271 – 360 days More than 360 days	- - - - -	932,026 675,408 101,533 16,045 5,556 159,857	-
At 31 December 2018	-	1,890,425	-

No interest is charged on overdue balances and no collateral is taken on insurance receivables.

The Company has adopted a policy of dealing with creditworthy counterparties. Adequate credit assessment is made before accepting an insurance contract from any counterparty.

## 12. Other receivables and prepayments

	2019 AED	2018 AED
Receivable from employees Refundable deposits Others Less: Allowance for expected credit losses (note 12.1) Prepayments	418,510 178,562 15,582,763 (1,119,081) 1,832,915 ————————————————————————————————————	458,355 175,072 15,835,708 (1,036,541) 1,277,293 16,709,887

### 12. Other receivables and prepayments (continued)

### 12.1 Movement in the allowance for expected credit losses

Total allowance for expected credit losses at year end amounts to AED 3,435,578 (2018: AED 3,266,754) and comprises that against premiums and insurance balances receivable amounting to AED 2,316,497 (2018: AED 2,230,213) and other receivables amounting to AED 1,119,081 (2018: AED 1,036,541).

The Company has adopted the simplified approach for its insurance and other receivables. The loss allowance is therefore based on lifetime ECLs.

In calculating the loss allowance, a provision matrix has been used on historical observed loss rates over the expected life of insurance and other receivables adjusted for forward-looking estimates.

	2019 AED	2018 AED
Balance at beginning of the year Loss allowance made during the year Amounts written off as uncollectible during the year	3,266,754 386,349 (217,525)	2,413,155 853,599
Balance at end of the year	3,435,578	3,266,754

### 13. Statutory deposits

A deposit of AED 10,000,000 (2018: AED 10,000,000) has been placed with one of the Company's bankers, in accordance with Article 42 of UAE Federal Law No. 6 of 2007 regarding Establishment of the Insurance Authority and Organization of its Operations. This deposit has been pledged to the bank as security against a guarantee issued by the Bank in favor of the Insurance Authority for the same amount. This deposit cannot be withdrawn without prior approval of tire Insurance Authority and bears an interest at the rate of 3% per annum. (2018: 3% per annum).

### 14. Deposits

	2019 AED	2018 AED
Short term deposits with banks in UAE Accrued interest	363,758,501 4,692,286	200,745,139 2,550,843
Subtotal A (current portion)	368,450,787	203,295,982
Long term deposits with banks in UAE Accrued interest	190,850,000 8,705,782	445,800,000 15,378,877
Subtotal B (non-current portion) Provision for expected credit loss (C)	199,555,782 (465,916)	461,178,877
Grand total (A+B+C)	567,540,653	664,474,859

Deposits comprise fixed deposits with banks bearing annual interest at rates ranging from 3.25% to 5.25% (31 December 2018: 3.25 % to 5.25 %). Allowance for expected credit loss made during the year was AED 465,916 (2018: nil).

### 15. Cash and cash equivalents

	2019 AED	2018 AED
Cash on hand Current accounts with banks Allowance for expected credit losses	900,196 76,955,224 (53,600)	1,683,173 24,579,419
	77,801,820	26,262,592
16. Share capital	2019 AED	2018 AED
Authorised, issued and fully paid 1,000,000 shares of AED 100 each (31 December 2018: 1,000,000 shares of AED 100 each)	100,000,000	100,000,000

### 17. Reserves

### 17.1 Statutory reserve

In accordance with the Company's Articles of Association and Federal Law No. (2) of 2015, a minimum of 10% of the Company's profit for the year should be transferred to a non-distributable statutory reserve. As per the Company's Articles of Association, such transfers are required until the balance on the statutory reserve equals 100% of the Company's paid-up share capital. Accordingly, AED 4,924,947 (2018: AED 5,126,963) was transferred to the statutory reserve on 31 December 2019.

### 17.2 Regular reserve

In accordance with the Company's Articles of Association, at least 10% of the Company's profit must be transferred to regular reserve. Such transfers are required until the balance on this reserve equals 100% of the Company's paid-up share capital, or until the transfer is discontinued by resolution of the shareholders. Accordingly, AED 4,924,947 (2018: AED 5,126,963) was transferred to the regular reserve on 31 December 2019.

### 17.3 General reserve

The Board of Directors approved the transfer of AED 7,000,000 in 2019 (2018: AED 10,000,000) to a general reserve which can be utilized for any purpose approved by the shareholders as per the Articles of Association of the Company.

# 18. Provision for employees' end of service indemnity

	2019 AED	2018 AED
Balance at the beginning of the year	4,954,181	5,081,574 409,078
Charge for the year Paid during the year	817,990 (529,261)	(536,471)
Balance at the end of the year	5,242,910	4,954,181
9. Accounts payable		
	2019 AED	2018 AED
	8,475,185	7,078,506
Payables inside UAE	33,462,495	21,725,342
Payables outside UAE Other payables (note 19.1)	18,415,423	19,698,977
	60,353,103	48,502,825

### 19. Accounts payable (continued)

	2019 AED	2018 AED
Inside UAE: Accounts payable to: Insurance companies Insurance brokers Other payables (note 19.1)	2,874,542 5,600,643 18,415,423	2,288,552 4,789,954 19,698,977
	26,890,608	26,777,483
Outside UAE: Accounts payable to: Insurance companies Reinsurance companies	219,680 33,242,815 33,462,495	119,024 21,606,318 21,725,342

The Company has financial risk management policies in place to ensure that all payables are paid within the credit time frame.

### 19.1 Other payable

2019	2018
AED	AED
4,541,788	4,275,442
833,151	887,642
-	731,100
12,377,196	13,804,793
18,415,423	19,698,977
2019	2018
AED	AED
15,501,098	12,767,798
	6,658,549
	2,282,998
39,573,960	29,411,932
63,661,777	51,121,277
	4,541,788 833,151 663,288 12,377,196 18,415,423 2019 AED 15,501,098 7,337,720 1,248,999 39,573,960

### 21. Income from financial investments

	2019 AED	2018 AED
Interest income from deposits	25,224,257	25,179,759
Interest income from investments at amortised cost	12,249,285	12,650,765
Interest income from loans guaranteed by life insurance policies	3,496,466	3,381,565
Dividend income from investments carried at FVOCI	356,907	428,291
	41,326,915	41,640,380
22. Income from investment properties - net		
	2019	2018
	AED	AED
Rental income	18,154,964	18,386,297
Change in fair value of investment properties (note 7)	4,536,000	3,241,750
Maintenance expenses	(4,567,279)	(4,172,013)
	18,123,685	17,456,034
23. Other income		
*	2019	2018
	AED	AED
Other income and administration income	2,013,471	2,706,017

### 24. General and administrative expenses

	2019 AED	2018 AED
Staff costs Rent Bank charges Communication expenses Depreciation on property and equipment (note 6) Travel and conveyance Allowance for expected credit losses Other expenses	20,425,587 1,619,432 1,168,515 492,240 1,049,481 38,270 1,256,994 3,158,681 ————————————————————————————————————	18,669,565 1,001,179 1,159,358 379,273 1,081,659 20,562 853,599 3,216,616

Social contributions made during the year amounted to AED 150,000 (2018: AED 150,000).

### 25. Basic and diluted earnings per share

	2019	2018
Profit for the year (in AED)	49,249,467	51,269,633
Weighted average number of shares	1,000,000	1,000,000
Basic and diluted earnings per share (in AED)	49.25	51.27

Basic earnings per share is calculated by dividing the profit for the year by the number of weighted average shares outstanding at the end of the reporting period. Diluted earnings per share is equivalent to basic earnings per share as the Company did not issue any new instrument that would impact earnings per share when executed.

### 26. Related party transactions

Related parties include the Company's major Shareholders, Directors and businesses controlled by them and their families over which they exercise significant management influence as well as key management personnel.

### 26. Related party transactions (continued)

# 26.1 At the end of the reporting period, amounts due from related parties are as follows:

	2019 AED	2018 AED
Due from related parties	1,140,071	1,600,780

The above balances are included as part of premiums and insurance balances receivables.

# 26.2 During the year, the Company entered into the following transactions with related parties:

	2019 AED	2018 AED
Premiums	3,696,104	5,398,261
Claims	111,575	160,502

Transactions are entered with related parties at rates agreed with management.

### 26.3 Compensation of key management personnel

	2019 AED	2018 AED
Directors' remuneration Short term benefits	1,375,983 2,200,000	1,440,630 2,200,000
Total compensation paid to the key management personnel	3,375,983	3,640,630

Directors' remuneration is calculated in accordance with the Article 38 of the Article of Association of the Company.

### 27. Net premium earned

	2019 AED	2018 AED
Gross premium		
Insurance of persons and fund accumulation operations:		
Individual life	107,898,624	106,352,803
Group life	2,501,369	1,967,615
Total	110,399,993	108,320,418
Property and liability insurance:		
Medical	34,333,477	46,463,536
Fire	12,835,212	13,919,150
Motor	24,719,110	24,453,253
Marine	522,968	8,720,339
Miscellaneous	101,735,930	89,510,848
Total	174,146,697	183,067,126
Total gross premium (a)	284,546,690	291,387,544
Reinsurance share of gross premium  Insurance of persons and fund accumulation operations: Individual life Group life	2,819,723 1,566,475	2,808,020 842,645
Group inc	<del>z</del> z	
Total	4,386,198	3,650,665
Property and liability insurance:		
Medical	20,007,045	27,712,819
Fire	12,408,540	13,445,512
Motor	2,482,913	1,416,892
Marine	480,884	8,712,267
Miscellaneous	99,729,577	87,029,434
Total	135,108,959	138,316,924
Total reinsurance share of gross premium (b)	139,495,157	141,967,589
Change in unearned premium/unexpired risk reserves (c)	2,316,688	(1,157,599)
Total net premiums (a-b+c)	147,368,221	148,262,356

### 28. Net claims paid

2019 AED  5,038,148 1,147,229  6,185,377  39,748,685 1,110,047 13,002,988 3,013,277 6,283,270  63,158,267	2018 AED  1,722,016 647,258  2,369,274  31,936,609 6,138,441 10,889,462 727,510 8,546,428  58,238,450
5,038,148 1,147,229 6,185,377 39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	31,936,609 6,138,441 10,889,462 727,510 8,546,428
1,147,229 6,185,377 39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	31,936,609 6,138,441 10,889,462 727,510 8,546,428
1,147,229 6,185,377 39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	31,936,609 6,138,441 10,889,462 727,510 8,546,428
1,147,229 6,185,377 39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	31,936,609 6,138,441 10,889,462 727,510 8,546,428
6,185,377 39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	2,369,274 31,936,609 6,138,441 10,889,462 727,510 8,546,428
39,748,685 1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	31,936,609 6,138,441 10,889,462 727,510 8,546,428
1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	6,138,441 10,889,462 727,510 8,546,428
1,110,047 13,002,988 3,013,277 6,283,270 63,158,267	6,138,441 10,889,462 727,510 8,546,428
13,002,988 3,013,277 6,283,270 63,158,267	10,889,462 727,510 8,546,428
3,013,277 6,283,270 63,158,267	727,510 8,546,428
6,283,270	8,546,428
63,158,267	)
	58,238,450
69,343,644	
	60,607,724
2,305,350	437,394
739,563	451,125
3,044,913	888,519
27 940 520	22,835,213
	5,722,311
	272,767
· ·	497,109
	7,706,181
5,/20,002	7,700,181
39,654,179	37,033,581
42 699 092	37,922,100
T#90//90/#	22,685,624
	27,860,530 842,042 2,200,658 3,024,267 5,726,682

### 29. Contingent liabilities

	2019 AED	2018 AED
Letters of guarantee	11,073,025	11,468,395

The Company in common with the significant majority of insures, is subject to litigation in normal course of its business. The Company, based on independent legal advice, does not expect that the outcome of these court cases will have a material impact on the Company's financial performance or financial position.

### 30. Operating lease commitments

At the end of the reporting period, minimum lease commitments under operating lease agreements are as follows:

	2019 AED	2018 AED
Less than one year	353,253	347,856

### 31. Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the nature of an insurance contract, this risk is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of claims. The objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

The Company manages risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling. The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Underwriting limits are in place to enforce appropriate risk selection criteria, as well as the use of reinsurance arrangements.

### 31.1 Frequency and severity of claims

The Company has the right not to renew individual policies, re-price the risk, impose deductibles and reject the payment of a fraudulent claim. Insurance contracts also entitle the Company to pursue third parties for payment of some or all costs (for example, subrogation).

### 31. Insurance risk (continued)

## 31.1 Frequency and severity of claims (continued)

Property insurance contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. Property insurance contracts are subdivided into four risk categories: fire, business interruption, weather damage and theft. The insurance risk arising from these contracts is not concentrated in any of the territories in which the Company operates, and there is a balance between commercial and personal properties in the overall portfolio of insured buildings.

The reinsurance arrangements include excess and catastrophe coverage. The effect of such reinsurance arrangements is that the Company should not suffer net insurance losses of a set limit of AED 250,000 for motor and AED 12,000 for medical class of business in any one policy. The Company has survey units dealing with the mitigation of risks surrounding claims. This unit investigates and recommends ways to improve risk claims. The risks are reviewed individually at least once a year and adjusted to reflect the latest information on the underlying facts, current law, jurisdiction, contractual terms and conditions, and other factors. The Company actively manages and pursues early settlements of claims to reduce its exposure to unpredictable developments.

# 31.2 Sources of uncertainty in the estimation of future claim payments

Claims on insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. As a result, liability claims are settled over a long period of time and element of the claims provision includes incurred but not reported claims (IBNR). The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where information about the claim event is available. IBNR claims may not be apparent to the insured until many years after the event that gave rise to the claims. For some insurance contracts, the IBNR proportion of the total liability is high and will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities. In estimating the liability for the cost of reported claims not yet paid, the Company considers information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Apart from internal actuary, the Company has involved independent external actuarial valuer's as well. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The amount of insurance claims is particularly sensitive to the level of court awards and to the development of legal precedent on matters of contract and tort. Insurance contracts are also subject to the emergence of new types of latent claims, but no allowance is included for this at the reporting date.

### 31. Insurance risk (continued)

### 31.2 Sources of uncertainty in the estimation of future claim payments (continued)

Where possible, the Company adopts multiple techniques to estimate the required level of provisions. This provides a greater understanding of the trends inherent in the experience being projected. The projections given by the various methodologies also assist in estimating the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

In calculating the estimated cost of unpaid claims (both reported and not), the Company's estimation techniques are a combination of loss-ratio-based estimates and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes. The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation. The initial estimate of the loss ratios used for the current year (before reinsurance) are analysed by type of risk where the insured operates for current and prior year premiums earned.

The initial estimate of the loss ratios used for the current year before and after reinsurance are analysed below by type of risk where the insured operates for current and prior year premium earned.

Type of risk	2019 Gross loss ratio	Net loss ratio	Gross loss ratio	2018 Net loss ratio
Life insurance	5.60%	2.96%	2.19%	1.41%
Non-life insurance	36.27%	60.21%	31.81%	47.38%

### 31.3 Process used to decide on assumptions

The risks associated with these insurance contracts are complex and subject to a number of variables that complicate quantitative sensitivity analysis. Internal data is derived mostly from the Company's quarterly claims reports and screening of the actual insurance contracts carried out at the end of the reporting period to derive data for the contracts held. The Company has reviewed the individual contracts and in particular the industries in which the insured companies operate and the actual exposure years of claims. This information is used to develop scenarios related to the latency of claims that are used for the projections of the ultimate number of claims.

The choice of selected results for each accident year of each class of business depends on an assessment of the technique that has been most appropriate to observed historical developments. In certain instances, this has meant that different techniques or combinations of techniques have been selected for individual accident years or groups of accident years within the same class of business. The Company has an internal actuary and independent external actuaries are also involved in the valuation of technical reserves of the Company.

# ALLIANCE INSURANCE P.S.C.

# Notes to the financial statements For the year ended 31 December 2019 (continued)

# 31. Insurance risk (continued)

# 31.4 Claims development process

Claims development tables are disclosed in order to put the unpaid claims estimates included in the financial statements into a context, allowing comparison of the development claims provisions with those seen in previous years. In effect, the table highlights the Company's ability to provide an estimate of the total value of claims. This table provides a review of current estimates of cumulative paid and more information becomes known about the frequency and severity of unpaid claims. Data in the table related to acquired businesses is included from the claims and demonstrates how the estimated claims have changed at subsequent reporting or accident year ends. The estimate is increased or decreased as losses are acquisition date onwards. The Company believes that the estimates of total claims outstanding as of the end of 2019 are adequate. However, due to the inherent uncertainties in the reserving process, it cannot be assured that such balances will ultimately prove to be adequate.

Analysis of claims development (gross — Property and liability insurance)

2019 AED		7,381,478	944,317	274,365	502,341	315,047	21,646	224,982	9,664,176	
2018 AED		3,366,696	2,315,233	311,402	234,315	23,730	6,700	209,811	6,467,887	
2017 AED		9,313,838	2,516,721	132,610	236,155	984,518	114,200	353,578	13,651,620	
2016 AED		3,307,863	699,606	186,817	1,253,916	222,387	53,571	164,989	6,099,212	
2015 AED		2,775,378	2,645,251	2,946,381	165,927	19,609	78,307	952,366	9,583,219	
2014 AED		3,114,597	2,786,276	273,216	127,148	180,777	24,950	1,067,962	7,574,926	
2013 AED		3,604,325	2,155,229	534,773	866,472	194,942	185,741	958,523	8,500,005	
2012 AED		3,282,661	3,328,787	795,684	2,735,709	228,767	19,224	133,917	10,524,749	
	Estimate of cumulative claims-Property and liability insurance (excluding medical)	At the end of the accident year	One year earlier	Two years earlier	Three years earlier	Four years earlier	Five years earlier	Six years earlier	Gross outstanding liabilities	

The above table does not include cumulative claims for insurance of persons and fund accumulation operations.

### 31. Insurance risk (continued)

### 31.4 Concentration of insurance risk

Substantially all of the Company's underwriting activities are carried out in the United Arab Emirates. In common with other insurance companies, in order to minimise financial exposure arising from large insurance claims, the Company, in the normal course of business, enters into arrangement with other parties for reinsurance purposes.

To minimise its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers. Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders. The Company remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under the reinsurance agreements.

### 31.5 Sensitivity of underwriting profit

The Company does not foresee any adverse change in the contribution of insurance profit due to the following reasons:

- The Company has an overall risk retention level of 51% for the year ended 31 December 2019 (2018: 51%). This is mainly due to low retention levels in general accident, fire and engineering. However, for other lines of business, the Company is adequately covered by excess of loss reinsurance programs to guard against major financial impact.
- The Company has commission income of AED 11,459,239 in 2019 (2018: AED 12,844,824) predominantly from the reinsurance placement which remains a comfortable source of income.

Because of low risk retention of 51% during the year (2018: 51%) of the volume of the business and limited exposure in high retention areas such as motor, the Company is comfortable to maintain an overall net loss ratio of 18.37% (2018: 15.18%) and does not foresee any serious financial impact in the net underwriting profit.

### 32. Capital risk management

The Company's objectives when managing capital are:

- to comply with the insurance capital requirements required by U.A.E. Federal Law No. 6 of 2007, on Establishment of Insurance Authority and Organization of its Operations.
- to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders by pricing insurance contracts commensurately with the level of risk.

### 32. Capital risk management (continued)

In U.A.E., Insurance Authority specifies the minimum amount and type of capital that must be held by the Company in addition to its insurance liabilities. The minimum required capital (presented in the table below) must be maintained at all times throughout the year.

As per Article (8) of Section (2) of financial regulations issued for insurance companies in UAE, the Company shall at all times comply with the requirement of solvency margins. As of 31 December 2019, the Company is confident of complying with solvency margins.

The U.A.E. Insurance Authority has issued resolution no. 42 for 2009 setting the minimum subscribed or paid up capital of AED 100 million for establishing insurance firms and AED 250 million for reinsurance firms. The resolution also stipulates that at least 75 percent of the capital of the insurance companies established in the U.A.E. should be owned by U.A.E. or G.C.C. national individuals or corporate bodies.

### 33. Financial instruments

The Company is exposed to a range of financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of this financial risk are interest rate risk, equity price risk, foreign currency risk and credit risk.

### 33.1 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 4 to the financial statements.

### 33. Financial instruments (continued)

### 33.2 Categories of financial instruments

	2019 AED	2018 AED
Financial assets		
Investments carried at FVOCI (note 8 2)	4,639,817	4,497,053
Investments at amortised cost (note 8.1)	236,550,473	178,652,465
Premium and insurance balance receivable	59,674,956	49,910,745
Other receivables and prepayments (excluding prepayments)		
(note 12)	15,060,754	15,432,594
Loans guaranteed by life insurance policies (note 9)	49,125,889	45,947,427
Statutory deposits (note 13)	10,000,000	10,000,000
Deposits (note 14)	567,540,653	664,474,859
Cash and cash equivalents (note 15)	77,801,820	26,262,592
Total	1,020,394,362	995,177,735
Financial liabilities		
Accounts payable (excluding rent received in advance)	59,519,952	47,615,183
(notes 19 and 19.1)	, ,	51,121,277
Insurance liabilities	63,661,777	31,121,277
	123,181,729	98,736,460

Management considers that the carrying amounts of financial assets and financial liabilities recorded in the financial statements approximate their fair values, except for the investments at amortised cost and disclosed in note 8 of these financial statements.

### 33.3 Fair value measurements

The fair values of financial assets and financial liabilities are determined as follows:

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market bid prices at the close of the business on the reporting date.
- The fair values of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

### 33. Financial instruments (continued)

### 33.4 Fair value of financial instruments carried at amortised cost

Management considers that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the financial statements approximate their fair values except for financial investments measured at amortised cost of which fair value is determined based on the quoted market prices and disclosed in note 8 of these financial statements.

Valuation techniques and assumptions applied for the purposes of measuring fair value

### 33.4.1 Fair value measurements recognised in the statement of financial position

The following table gives information about how the fair values of these financial assets are determined:

Financial assets	Fair value as a 2019 AED	2018 AED	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
Quoted equity securities	4,639,816	4,497,053	Level 1	Quoted bid prices in an active market.	None.	NA

There were no transfers between each of level during the period. There are no financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

### 33.5 Market risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates.

Market risk exposures are measured using sensitivity analysis. There has been no change to the Company's exposure to market risks or the manner in which it manages and measures the risk.

### 33.6 Foreign currency risk

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in Arab Emirates Dirhams, other G.C.C. currencies or US Dollars to which the Dirham is fixed.

### 33.7 Credit risk

Credit risk refers to the risk that a counter party will default on its contractual obligations resulting in financial loss to the Company.

Key areas where the Company is exposed to credit risk are:

- reinsurers' share of insurance liabilities;
- amounts due from reinsurers in respect of claims already paid;
- amounts due from insurance contract holders; and
- amounts due from insurance intermediaries;

### 33. Financial instruments (continued)

### 33.7 Credit risk (continued)

The Company has adopted a policy of dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by Management annually.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract.

The Company maintains records of the payment history for significant contract holders with whom it conducts regular business. The exposure to individual counterparties is also managed by other mechanisms, such as the right of offset where counterparties are both debtors and creditors of the Company. Management information reported to the Company includes details of provisions for impairment on insurance receivables and subsequent write-offs. Exposures to individual policyholders and groups of policyholders are collected within the ongoing monitoring of the controls. Where there exists significant exposure to individual policyholders, or homogenous groups of policyholders, a financial analysis equivalent to that conducted for reinsurers is carried out by the Company.

For receivables the Company has applied the simplified approach in IFRS 9 to measure the loss allowance at lifetime ECL. The Company determines the expected credit losses on these items by using a provision matrix, estimated based on historical credit loss experience based on the past due status of the debtors, adjusted as appropriate to reflect current conditions and estimates of future economic conditions. Accordingly, the credit risk profile of these assets is presented based on their past due status in terms of the provision matrix.

Insurance receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of insurance receivable.

The Company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers. The Company defines counterparties as having similar characteristics if they are related entities. The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The carrying amount of financial assets recorded in the financial statements, which is net of impairment losses, represents the Company's maximum exposure to credit risk.

### 33. Financial instruments (continued)

### 33.8 Liquidity risk

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below summarises the maturity profile of the Company's financial instruments. The contractual maturities of the financial instruments have been determined on the basis of the remaining period at the reporting date to the contractual maturity date. The maturity profile is monitored by management to ensure adequate liquidity is maintained.

	Less than 1 year AED	1 to 5 years AED	Over 5 years AED	No maturity date AED	Total AED
31 December 2019					
Financial assets					
Investments earned at FVOCI (note 8.2)	₩:	₩.	:=0	4,639,817	4,639,817
Investments at amortised cost (note 8.1)	-	69,615,480	166,934,993		236,550,473
Premium and insurance balance receivables Other receivables and prepayments (excluding	59,674,956	-	. ·	:=:	59,674,956
prepayments) (note 12)	15,060,754	설	=	196	15,060,754
Loans guaranteed by life insurance policies					
(note 9)	_	49,125,889	•	-	49,125,889
Deposits (note 14)	368,450,787	199,089,866	-	-	567,540,653
Statutory deposits (note 13)		*	1.50	10,000,000	10,000,000
Cash and cash equivalents (note 15)	77,801,820	•	:*:	970	77,801,820
	520,988,317	317,831,235	166,934,993	14,639,817	1,020,394,362
					-
Financial liabilities Accounts payable (excluding rent received in					
advance) (notes 19 and 19.1)	59,519,952	= ;			59,519,952
Insurance liabilities	63,661,777			S <del>5</del> 7	63,661,777
	123,181,729	-	2	-	123,181,729

### 33. Financial instruments (continued)

### 33.8 Liquidity risk (continued)

The maturity profile of the financial assets and financial liabilities at the reporting date based on contractual repayment arrangements was as follows:

31 December 2018	Less than 1 year AED	1 to 5 years AED	Over 5 years AED	No maturity date AED	Total AED
Financial assets					
Investments earned at FVOCI (note 8.2)					
Investments at amortised cost (note 8.1)	60,904,390	40.070.610	[5]	4,497,053	4,497,053
Premium and insurance balance receivables	, ,	40,079,618	77,668,457	360	178,652,465
Other receivables and prepayments (excluding	49,910,745	=	-	3 <b>2</b> 3	49,910,745
prepayments) (note 12) Loans guaranteed by life insurance policies (note	15,432,594	⟨₩	-	91	15,432,594
9)	79-1	45,947,427	<u> </u>		45,947,427
Deposits (note 14)	203,295,982	461,178,877	-	-	664,474,859
Statutory deposits (note 13)	-			10,000,000	10,000,000
Cash and cash equivalents (note 15)	26,262,592	: <u></u>	10#6	-	26,262,592
	355,806,303	547,205,922	77,668,457	14,497,053	995,177,735
Financial liabilities			-		
Accounts payable (excluding rent received in					
advance) (notes 19 and 19.1)	47,615,183				
Insurance liabilities			<b>.</b> ₹2		47,615,183
	51,121,277	≅.	: <b>=</b> 6	•	51,121,277
	98,736,460	<u> </u>		<del>(                                    </del>	98,736,460

The Company's exposure to interest rate risk relates to its bank deposits and debt instruments. At 31 December 2019, deposits carried interest at the range of 3.25% to 5.25% per annum (2018: 3.25% to 5.25 % per annum).

If interest rates had been 50 basis points higher/lower throughout the year and all other variables were held constant, the Company's profit for the year ended 31 December 2019 and equity as at 31 December 2019 would increase/decrease by approximately AED 2,890,033 (2018: AED 3,372,374). The Company's sensitivity to interest rates has not changed significantly from the prior year.

### 33.9 Equity price risk

### 33.9.1 Sensitivity analysis

At the end of the reporting period, if the equity prices are 10% higher/lower as per the assumptions mentioned below and all the other variables were held constant, the Company's:

other comprehensive income and equity would have increased/decreased by AED 463,981 (2018: AED 449,705).

### 33. Financial instruments (continued)

### 33.9.2 Method and assumptions for sensitivity analysis

- The sensitivity analysis has been done based on the exposure to equity price risk at the reporting date.
- At the end of the reporting period, if equity prices are 10% higher/lower on the market value uniformly for all equities while all other variables are held constant, the impact on profit or loss and equity has been shown above.

A 10% change in equity prices has been used to give a realistic assessment as a plausible event. Company does not have any impact on profit or loss due to sensitivity of equity prices.

### 34. Dividend and Directors' remuneration

At the Annual General Meeting held on 8 April 2019 the Shareholders approved a cash dividend of AED 30 million (AED 30 per share) for 2019 (2018: AED 30 million – AED 30 per share).

The Board of Directors' propose that a dividend of AED 30 per share amounting to AED 30 million be paid to shareholders in 2020 which is subject to approval by the shareholders at the Annual General Meeting and have not been included as a liability in these financial statements.

### 35. Reclassification

The following balances in the statement of financial position for the prior year have been reclassified to conform to the current period presentation.

	As previously reported at 31 December 2018 AED	Reclassification AED	As reclassified at 31 December 2018 AED
Deferred acquisition cost			
reserves	12:	2,956,880	2,956,880
Total assets	1,331,312,017	2,956,880	1,334,268,897
Deferred reinsurance			
commission reserve	(79,754)	2,956,880	2,877,126
Total liabilities	60,116,248	2,956,880	63,073,128
Total equity and liabilities	1,331,312,017	2,956,880	1,334,268,897

Reclassification was also made on the statement of cash flows for the prior year to conform to the current year presentation. There are no changes to profit for the prior year based on above reclassifications.

### 36. Approval of the financial statements

The financial statements were approved by the Board of Directors and authorized for issue on 11 March 2020.